



www.longpointcapital.com

What We Do

We provide junior capital for ESOP transactions, from mezzanine financing to structured equity (junior subordinated notes with warrants) financing.

Our Experience

We have provided junior capital financing for seven 100% S-Corp ESOPs, with transaction values ranging from \$25 million to \$200 million.

Our Investment Criteria

We provide financing to companies with EBITDA greater than \$5 million that generate stable to growing cash flow. We have invested in manufacturing, service and distribution companies.

The Benefits of Combining Private Equity with ESOPs

Capital

We can provide the capital to generate the liquidity that your client needs to get a deal done. If desired, we can provide the capital to generate complete liquidity for your client.

Coordination

We can quarterback the transaction. We can raise the senior financing and coordinate the due diligence and the documentation. We have raised senior debt and conducted due diligence for over one hundred companies.

Third-Party Market Valuation

We provide a third-party market-based affirmation of the enterprise valuation through our investment.

Governance

We make sure that the Company is managed with proper corporate governance with a focus on creating equity value. Our equity creation focus clearly aligns us with the goals of the trustee and the ESOP.

Existing ESOP Capital

We can provide additional capital to existing ESOP companies, for growth needs, for diversification of the ESOP holdings, for repurchase obligations, or to monetize existing shareholder notes.

Representative ESOP Transactions

 LONG POINT CAPITAL has exited its investment in ATLANTIC Plywood Corporation An Inlandwood Group Company	 LONG POINT CAPITAL has made an investment in Mestel & Company ATTORNEY PLACEMENT CONSULTANTS Hire Counsel LEGAL & REVIEW MANAGEMENT
 LONG POINT CAPITAL has made an investment in SAXTON PROPERTIES McALISTER'S RESTAURANTS	 LONG POINT CAPITAL has recapitalized its investment in TORRENT RESOURCES
 LONG POINT CAPITAL has recapitalized its investment in UMA Enterprises Inc.	 LONG POINT CAPITAL has exited its investment in EYP/ Architecture & Engineering

For more information, please contact any of the professionals below.

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